

**Title:** Valuation Analyst – Business Jets

**Status:** Full Time, Employee

**Job Location:** Arlington, VA, USA

**Business Hours**: 9:00 AM to 5:30 PM M-F

**Start Date:** February 2022

**Salary:** Commensurate on skill-base

**Travel:** Some travel required - up to 10%

**Years of Relevant Experience:** Experience in business aviation is preferred with Technical or finance experience desired. Any aviation credentials, asset valuation, or appraisal experience is a plus. Note that this role is specific to mba Aviation's business jet offerings and only commensurate experience will be considered.

**Required Education and Skills:** A strong interest in the business aviation industry is required. Bachelor's degree required, preferably in an aviation-related discipline or in math, finance, economics, or business. Qualified applicants must possess strong knowledge of MS Office, in particular MS Excel and MS Powerpoint, as well as the ability to perform market research and clearly present analysis to management. Candidates must be authorized to work in the United States.

**Responsibilities:** The Valuation Analyst will be responsible for handling the data collection, analysis, and preparation of various business aircraft in addition to other related tasks as assigned. The candidate will be required to work towards an industry appraiser certification. The candidate will also be expected to engage with clients on a regular basis.

Job Duties include, but are not limited to:

- Perform asset valuations using mba's proprietary valuation model and prepare detailed client reports in a timely manner;
- Gather and analyze market intelligence and transaction data points to be used in quarterly valuation updates;
- Review lease documents and glean necessary data to perform lease encumbered valuations of aircraft;
- Understand and extract maintenance information from technical reports to determine the maintenance adjusted value of an asset;
- Prepare market reports specific to an asset type, detailing the fleet demographics, notable
  developments of the program, determine the aircraft ranking, assess the likely value outlook for
  the type, and forecast supply/demand;
- Prepare market studies relating to industry trends and aviation market opportunities;
- Attend industry briefings and conferences; and
- Enroll in a professional aviation appraiser program and work towards appraiser certification.

Aviation industry experience is preferred, and industry interest is required. This individual must be proficient to a high degree with mathematical and analytical skills. The position will require extensive formula building, graphing, and analysis.

Qualified applicants must possess strong oral and written skills, the ability to take direction, dedicated self-motivation, a thorough commitment to deadlines/position, job flexibility and should be detail oriented.

